

NATIONWIDE BOILER SUPPORTS UNIVERSITY

When the University of California at Riverside (UC Riverside) needed to reduce emissions and improve efficiency of their #4 boiler, they looked upon Nationwide Boiler for a proven, safe and reliable solution. The University, like many end users in Southern California, fell under the South Coast Air Quality Management District (SCAQMD), which mandates strict NOx air emission limits. UC Riverside required NOx emissions as low as 5 ppm in order to be future compliant ready to existing stringent air emission requirements. For Nationwide Boiler, this was not a problem, having accomplished limits that low before in more than 60 installations with the CataStak™ selective catalytic reduction system.

Nationwide Boiler quickly got to work and retrofitted UC Riverside's 40,000 lb/hr

boiler with an E²Stak solution, comprised of a CataStak and an energy efficient EconoStak economizer. Also included was the design and installation of an enclosed ammonia safety system that included ventilation fans and ammonia detection devices that increased the safe handling of ammonia.

When the project was completed, the equipment easily met the performance requirement of 5 ppm, ensuring that the customer met future NOx emissions required by the SCAQMD. Moreover, the EconoStak reduced stack temperature from 450°F to 300°F, resulting in an increase to the current boiler's overall efficiency and an immediate cost savings.

You can be assured that Nationwide Boiler will meet any tough emission limits and will get the job done, and get it right, the first time.



At left, E²Stak solution: CataStak™ SCR system and an EconoStak economizer. At bottom, enclosed ammonia safety system.



PRODUCT LINE



NEW BOILERS AVAILABLE

Two new Babcock & Wilcox 82,500 lb/hr skid-mounted, package water-tube boilers are in stock and available for immediate shipment from Nationwide Boiler. These FM D type units, with design pressures of 500 psig (150-450 psig saturated operation), are completely pre-wired and pre-piped and can be fired with natural gas or No. 2 fuel oil.

They are equipped with low NOx burners and

Nationwide Boiler's exclusive EconoStak economizers for fuel efficiency. If ultra low NOx performance is required, Nationwide Boiler's CataStak™, a selective catalytic reduction system, capable of reducing NOx emissions to 5 ppm or less, can be installed.

Call today for complete details and special referral incentives:
Toll free (800) 227-1966.
Contact Larry Day for additional information.

CONTROL LINE

Many have said that this year's election has been one of the most important and historic the American people and the world have seen. The economy, in a state of despair, will be one of many challenges our new President will have to manage and it is crucial that he has the top-notch skills to turn it around.



Jeff Shallcross, President

Comparing the job of the President and that of a CEO makes me wonder. Are the leadership skills required to running a company and running the country universal? Below I have examined five key elements that both the President and a CEO share in shaping the future of a company, or in the President's case, the nation.

First, a leader must have a well defined vision and goal to aim for. This is the driving force of any organization and a great amount of a leader's energy and attention should be directed towards this purpose. A leader must make a commitment to identify and diligently focus on that vision, as well as motivate others to believe in it.

Next, it is important that a leader expresses a high level of trust, encompassing openness, forthrightness and honesty. This is especially true in times of need when every employee or citizen will look up to the leader for assurance and direction. Moreover, it is crucial that the leader not only instill a great amount of trust in his words, but also in his actions.

Third comes resilience and the ability to learn from your mistakes. Every leader is bound to fall at some point in his career and accepting to learn from ones mistakes and move forward is part of the job. The key is to get back up, start again, and find momentum to not feel defeated.

Fourth, a leader must have the ability to select and surround himself with an extraordinary, competent team of people. A leader must utilize and encourage the entire team to help solve problems and this includes challenging them for new ideas and ways of thinking. A leader must also have the discipline to let go of those members who fall short, no matter what the consequences may be.

The final element on my list is courage. This includes the courage to lead, the courage to decide, and the courage to act. A quote by Ralph Waldo Emerson explains it best:

"Whatever you do you need courage. Whatever course you decide upon there is always someone to tell you you are wrong. There are always difficulties arising which tempt you to believe that your critics are right. To map out a course of action and follow it to the end requires some of the same courage which a soldier needs."

A handwritten signature in black ink, appearing to read 'J. Shallcross'.

INFORMATION LINE

POWER-GEN INTERNATIONAL 2008 - BOOTH # 5108

Nationwide Boiler will be exhibiting at this year's annual Power-Gen International Conference, held in Orlando, FL at the Orange County Convention Center, December 2nd - 4th. Staff from Sales, Marketing and the Environmental Business Unit will be on-hand to talk to customers and answer questions about Nationwide Boiler's extensive line of rental, new and reconditioned watertube and firetube boilers, feed-

water systems, CataStak selective catalytic reduction systems, EconoStak economizers and other products and services. If you would like a complimentary exhibition hall pass to the show, please send an e-mail request to info@nationwideboiler.com.



EMERGENCY RENTAL BOILER SAVES THE DAY

When an unforeseen emergency occurs, a solution is needed right away. At Nationwide Boiler, providing immediate solutions, when our customers need it most, united with unparalleled service and support, are top priority. The following illustrates what can happen when that commitment is realized.

A major chemical manufacturer, based in Chatom, Alabama, experienced an operational difficulty when their process steam boiler failed. The company was in need of a temporary boiler that could be delivered on site as quickly as possible in order to maintain normal operations.

Russell Rabago, Sales

Engineer and Asset Recovery Manager for Nationwide Boiler, was getting ready to leave for the weekend when he received a call from the chemical manufacturer. The company, having heard about Nationwide Boiler's rapid response emergency services, requested immediate shipment of a 30,000 lb/hr, natural gas-fired, trailer-mounted boiler, rated at 350 psig, to their site in Chatom.

After a quick review of Nationwide Boiler's equipment location list, Russell located a boiler in stock that matched the company's requirements. The unit was fully tested, maintained and ready to be shipped from ADCO, Nationwide Boiler's partner representa-

tive, located in Bessemer, AL, less than 220 miles from the end user.

Russell notified the customer that a boiler was available, and quickly contacted a freight company which could get on site to pick up the boiler and auxiliary equipment. In the meantime, Cindy Crumrine, Nationwide Boiler's Office Manager, helped Russell assemble the necessary rental documentation and contract, needed to be signed off by the customer, while Brad Moore from ADCO was getting the unit ready for shipment.

In a little over two hours after the initial call was placed by the customer, the Nationwide Boiler team and ADCO had succeeded

in obtaining a signed contract and getting the equipment picked up and ready for shipment to the customer. Most importantly, Nationwide Boiler had provided peace of mind to the customer, who knew that a rental boiler was on its way and would be delivered that same evening.

Thanks to a supportive team, Russell left work that evening feeling assured that the job was well done. The freight company, ADCO, and the office staff all worked in unison to do what was needed in order to minimize operational downtime and deliver an on time solution. Nationwide Boiler once again proved dependable and turned what could have been a major problem into a less disastrous event.

PARTY LINE



TEAM NIGHT AT THE BALL GAME

The night sky was bursting with color for three dozen employees and their families in attendance at a local Oakland A's baseball game and firework extravaganza. Shown at left is the group displaying their fanfare and support for the team.

The A's won that night, beating the Seattle Mariners.

View Nationwide Boiler's Current Inventory for Sale:

www.NationwideBoiler.com/sales/inventory.html

AFTER HOURS WITH NATIONWIDE BOILER

All of us spend time outside of work doing things we enjoy. At Nationwide Boiler, after work activities range from sailing, scrap booking, supporting our favorite sports team, coaching, gaming, and RVing.

At the young age of ten, David Spain fell in love with sailing. He spent his summers in upstate NY with his grandparents and to keep him occupied, his grandmother signed him up for sailing school on Skaneateles Lake. He quickly fell in love with the sport and it continues today. David has sailed and raced at various places from the Pacific Ocean, to Lake Erie and the Persian Gulf (another story) and various places in between. When David is not busy sailing his own boat, you might find him sailing the Bay with Jim Hermerding and his 31' Hunter boat. As David's license plate states, "I'd rather be sailing!".

Back on land, you might find Cindy Crumrine in the local arts and crafts store searching for the latest trend in scrap booking. Over the last twelve years, Cindy has designed and constructed over twenty five handcrafted scrap books as gifts for friends and family. Her most memorable scrapbooks

are her "ABC" books created for her three children, which chronicle the family's annual trips to Disneyland over the last fifteen years. The creative side of Cindy shines through scrap-booking and she has no plans to stop anytime soon.

"When my kids are older, I hope that they will continue the tradition of going to Disneyland each year with their families so I can create books for their children."

If you ever watched an Oakland Raiders home football game, then you know about the "Black Hole" This is a section of the Coliseum frequented by the team's rowdiest and most fervent, die-hard fans. Next time you watch the game, see if you can spot Michael Medina out in the crowd of fans dressed in black with paint and face masks. He is truly part of the "Raider Nation".

Early Sunday mornings, followed by Monday and Thursday nights, you will find Michael Rosmando on the soccer field coaching his daughters' AYSO soccer teams. This is Michael's first season as an assistant coach and he is enjoying every minute spent on the field

"It is so rewarding to see the girls have fun and having the opportunity to give back to the community".

In the virtual world, you can find Michael Marsh competing with other video role playing enthusiasts, battling it out for world domination in Dungeons & Dragons (D&D). Michael has had an interest in online video gaming for over nine years and spends his free time competing with others around the globe. Michael explains that unlike other games D&D requires strategic analysis, patience, determination and composure. Log onto today and see if you can challenge "MarshTheUber".

On the road, traveling in her 20' RV, you might come across Holly Lepo. She has been an avid "RV'er" since 2003 and is a member of the Northern CA's RV Women's club, a non-profit organization which promotes RV education. Her longest journey has taken her as far North as Rogue River, OR, but she one day hopes to travel the open road all across the US..

Want to come for the ride? That may be difficult. As Holly likes to say, "My RV sleeps one. Bring your own."



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NATIONWIDE BOILER**

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